

# SHAHEEN PETROLEUM

COMPANY PROFILE



# COMPANY OVERVIEW



**With more than 15 years' experience in The Petroleum Industry, Retails Sectors, Customer Service and the Corporate World in various industries; we are In a partnership with too many multiple premium brands. Our clients' list include: Hyundai Motors Company-Korea (HMC), GP Strategies (USA) Ted Baker, Vince Camuto, Gaudi, BeBe, RTS-UK, Al-Futtaim Automotive, AWR (Nissan)-UAE, Demos Group-France, Serco, Al Futtaim Retail (Guess, Marks & Spencer, Panasonic and IKEA), Al Rostamani Group-UAE (Nissan), Nissan Middle East, Serco, ADSIC (Abu Dhabi), Dubai Government, Guess Team (KSA), XpertLearning, BMW, The Academy of Sales Excellence and many more.**



# OUR SERVICE



## PETROLEUM

*- in bulk supply*

Wholesale petroleum products supplied and delivered straight to your premises.



## LUBRICANTS

*- for any industry*

Premium, high-tech oils, lubricants and speciality products for a range of machinery.



## CHEMICALS

*- to go the distance*

Superior quality petrochemicals, additives and stabilisers for a wide variety of industries.



## LOGISTICS

*- geared to go*

Modern, competitively priced fuel transportation service and other related petroleum products.



## RETAIL

*- for the future*

Design and development of contemporary fuel stations for new and existing businesses.



## INFRASTRUCTURE

*- to optimise operations*

On-site petroleum depot and storage solutions to clients who place a premium on exceptional performance.



## **PETROLEUM**

**SHAHEEN is an independent Direct Seller with Large supplying capabilities across the Globe, as there are more than 45 Premium Buyers on the Purchasing's List**

### **PRODUCT LIST:**

- Diesel
- Petrol
- Paraffin
- Heavy Fuel Oil (HFO)
- Liquefied Petroleum Gas (LPG)
- Gases & Gas Mixtures
- Jet Fuel
- Aviation Gasoline
- Bitumen



## **LUBRICANTS**

**SHAHEEN supplies the most comprehensive range of quality lubricants and greases to a variety of industries.**

**As experts, we advise our clients on how using the right lubricants can offer substantial savings by helping to maximise equipment efficiency, prolong capital equipment life, and reduce maintenance costs.**

### **PRODUCT LIST:**

- Automotive Lubricants
- On-Road Transportation (Trucks & Buses) Lubricants
- Off-Road Equipment (Earth Moving Machinery) Lubricants
- Marine & Railroad Lubricants
- Industrial Lubricants
- Petroleum
- Lubricants



## CHEMICALS

SHAHEEN offers a full range of commodity chemicals.

### PRODUCT LIST:

- Polymers
- Solvents
- Explosives & Fertilisers



## LOGISTICS

We will effectively planned execute the efficient transportation and storage of your goods from the point of origin to the point of consumption. In an age where competitiveness, flexibility and customer service are key to success, we are versatile enough to keep up with unexpected market demand.



## RETAIL

Whether your big dream is to build, expand or outsource a fuel station enterprise, SHAHEEN has the expertise, infrastructure and personnel to help you achieve your dream – anywhere in the world.



## INFRASTRUCTURE

Whatever your industry and however specialised your infrastructure needs, we offer assistance from site selection to depot design, regulatory compliance and approval, and construction.

## **OUR REACH**

**SHAHEEN PETROLEUM** addresses the needs of major oil and petrochemical industry players. With our supply coming in from Rotterdam, Jebel Ali, we provide fuel optimisation solutions for clients all over the world. At **SHAHEEN Petroleum Energy Group**, our passion for petroleum knows no boundaries.

The Founder/CEO, of **SHAHEEN PETROULM** is awarded the Certificate of Excellence for the "Outstanding Performance" from Dubai Police Headquarter. Furthermore, he is a regular Guest/Speaker for too many International Conferences.

**SHAHEEN PETROLEUM** is stronger today than ever before. We are an emotionally intelligent, energetic group of gladiators focused on raising the standard in converting Our Go-to-Market challenges into opportunities. In order to remain the main Supplier for our clients and customers, we remain flexible and open-minded, adapting as the fast changing in Today's competitive Petroleum Industry. We commit to continuously improve our value proposition and engage in only ethical business relations. We aspire for mutually beneficial, long-lasting business relationships, as we envision a bright future for "SHAHEEN PETROLEUM" .... Cheers to Raising the Standard!

## PETROLEUM PURCHASING PROCESS

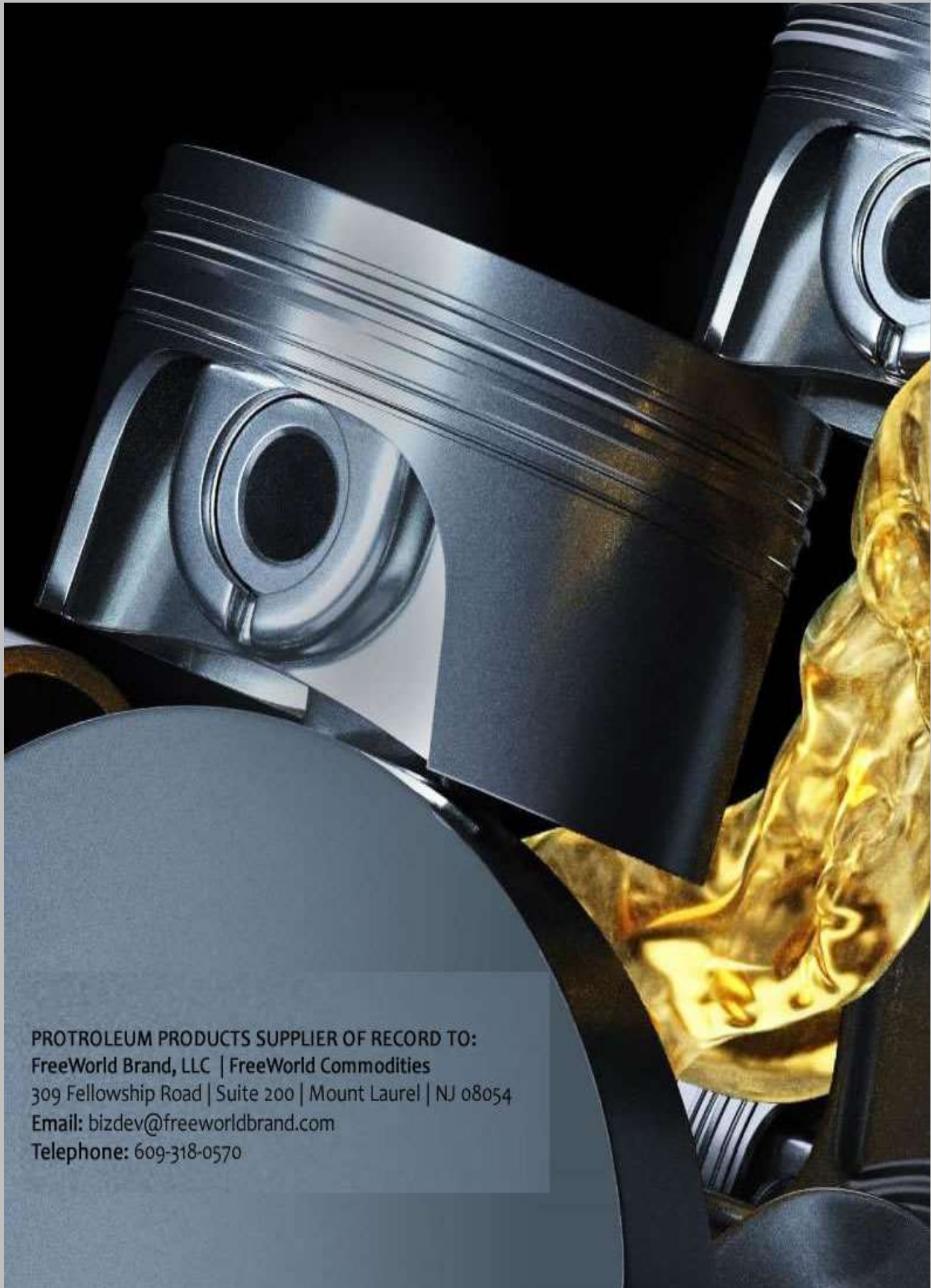
Please note the purchasing process as per the following:

1. **Signing and Confirming of the Purchasing Agreement.**
  2. **Processing of the Administrative Payments (Fees) for confirming the purchasing agreement as well for processing the Administrative Documents related to buyer (under his name) refer to the serial number of the purchasing agreement where one (1%) from the total amount of the Purchasing agreement which is payable upon confirming the purchasing agreement**
  3. **Sending the Swift Receipt (With the Transaction Details) to us for the payments related to the Administrative Process. Then, as per the Official Purchasing Agreement**
    - **The Administrative Documents Will be submitted under the Buyer's Name and refer to the serial refer number of the purchasing agreement.**
    - **The Administrative Documents will be submitted to the buyer in order to proceed with issuing the DLC, Or SBLC.**
    - **Upon receipt of the DLC, the Loading process will commence – Buyer may elect to have his representative at the loading port.**
    - **Payments shall be processed for each shipment separately.**
- **All Legal Documents to include Export Permission Documents, Commercial Invoice Approved by the Chamber of Commerce. All Information that is required by the buyer's bank to process the required Letter of Credit (DLC) - Documentary Letter of Credit (DLC) that relates to the transaction.**
  - **(Upon Confirming the First Initial Security Payment and bank's approval for processing the DLC or, SBLC) – Seller will provide to Buyer:**
  - **Official Commercial Invoices for the contracted sum as referenced in the Official Contract.**
  - **GPS Coordinate-Tank STO Range Receipt with Scanned Barcode will be issued.**
  - **Unconditional DIP Test Authorization Letter (UDT) under the Buyer's Name will be processed**
  - **Authorization to Sell and Collect (ATSC) in the Buyer's Name will be submitted;**
  - **Should Buyer Choose - SGS Inspection is allowed by the buyer at his expense.**
  - **Authorization to Verify the Product for Physical Verification (ATV) through the buyer or his representative will be allowed.**

### **ADMINISTRATIVE FEE - (UPON EXECUTION OF THE PURCHASING AGREEMENT):**

1. **Payable and confirmable as of one percent (1%) administrative fee and security payments upon contracting (Execution of Official Sales Purchase Agreement).**
2. **Administrative Fee is one percent (1%) of the total contract – This guarantees the following:**

**AT THIS POINT, FUEL INJECTION REPORT AT LOADING PORT WILL BE SUBMITTED.**



**PROTROLEUM PRODUCTS SUPPLIER OF RECORD TO:**  
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